



AXIA FOR SUGAR

Making the best software, better — together.

Axia goes far beyond traditional managed services by bundling Faye’s capabilities and expertise into one annual or monthly subscription, empowering your organization with continuous improvements at a fixed flat-rate fee. Unlike other software support providers, Faye doesn’t just settle for simple issue resolution and maintenance. We take it a step further by continuously optimizing your platform, transforming your application from something that simply just checks a box to a total game-changing solution for your business.



[Book a meeting today →](#)

✓ Build for scale

You are unique. Selecting the right software is just the beginning. Success is found in a clear strategy, consistent execution and software expertise. Axia includes ongoing strategy and planning to grow with you.

✓ Compound value with adoption

Great user adoption is pivotal for software to perform at its best. Axia’s training, ongoing support, Q&A, programs and adoption initiatives are protection against failure. Don’t let your CRM, CX, or MA software get stagnant - continual adoption and utilization efforts keep your tools tuned up and singing.

✓ Evergreen and future proof

You will change and evolve. Your business is not a snapshot in time but a fluid and growing organism and those changes impact the way you structure teams and use software. Axia enables your software to adjust and evolve with you, so it doesn’t get left behind.

Axia Subscription Plans

In addition, your Axia subscription includes complementary features and enhancements to help you maximize your investment. These include tools and add-ons along with a library of application-specific content that is available to help you stay up-to-date and knowledgeable.

Benefit	COPPER	SILVER	GOLD	PLATINUM	INFINITI ADMIN	INFINITI PREMIER
Named Client Success Manager	-	✓	✓	✓	✓	✓
Dedicated Faye Portal Page	✓	✓	✓	✓	✓	✓
Dedicated Slack Channel	-	-	✓	✓	✓	✓
Application Release Bulletins	✓	✓	✓	✓	✓	✓
Success Plan & Reviews	-	-	✓	✓	✓	✓
Application Configuration & Support	✓	✓	✓	✓	✓	✓
Application Development & Support	-	✓	✓	✓	-	✓
Unlimited access to Faye Tools	-	-	✓	✓	-	✓
IPaaS Enabled	✓	✓	✓	✓	✓	✓
Response Time for Requests	2 days	1 day	4 hours	4 hours	4 hours	2 hours
Discount on additional Faye Software	5%	10%	10%	15%	10%	20%
Discount on additional Faye Services	5%	10%	10%	15%	10%	20%
Available Service Hours (per quarter)	15	30	60	90	∞	∞

[Terms and Conditions apply](#)